

Coastlink

**Coastlink Tallinn
Thursday 4th & Friday 5th June 2009**



In the current economic climate, do we stop talking to one another, stay at home and hope the sun shines again sometime in the future? Or do we take the bull by the horns and go to Coastlink to meet people in the same boat and come up with positive ideas and how we can get our Companies to move forward in a positive climate?

Coastlink Tallinn has to lay a course for the future bringing as Coastlink conferences always do, ports, shippers and shipping lines together to forge new alliances and cost effective, value for money solutions.

CONFERENCE FEES

350 EURO – member
450 EURO – non member

On 4th June the conference will be held in the Tallink Hotel close to the City Centre and on the 5th delegates will be transferred by coach to the Tallinn Port Authority Building at Muuga Harbour where our discussions will take place. At the end of the session on day two coaches will either return to the hotel in the City Centre for those staying the weekend or the airport for delegates connecting with flights on the Friday afternoon.

TALLINK SPA & CONFERENCE HOTEL – Sadama 11a, Tallinn

4th June 2009 – 5th June 2009

Standard room for one - 84 EUR

Standard room for two - 84 EUR

Price includes: accommodation, morning sauna and Aqua Spa M-F 7.00-10.00, Saturday and Sunday 8.00-11.00, bathrobe, internet, breakfast, VAT (18%).

Tallinn 2009

European west/east/west trade can only be sustained with the support of the maritime sector?

4th - 5th June 2009

**Tallink Spa & Conference Hotel
Sadama Street 11a, Tallinn, Estonia**

Thursday 4th June

09.00- 09.45	Registration
09.45 - 10.00	Setting the Scene: Chairman's Introduction <i>Gavin W Roser, Deputy Chairman, Coastlink Network Ltd</i>
10.00 - 10.10	Welcome to Tallinn <i>Ain Kaljurand, CEO, Port of Tallinn</i>
10.10 - 10.30	Estonian Minister of Economic Affairs and Communications
10.30 - 11.15	The new economic climate – impact on shipping & ports Round Table Discussion (PART 1) How will the maritime industry respond? Will shipping schedules be reduced? Will collaborative alliances be forged between shippers? Will some shipping lines merge? How many shipbuilding orders will be cancelled? These questions will be debated by an international panel of experts including: Market Realities & Prospects , <i>Andrew Penfold, Director, Ocean Shipping Consultants</i> Private Capital in Ports: Today's Realities , <i>Mike Mundy, Principal, Mike Mundy Associates</i> Investing for the Future , <i>Erik Ringmaa, Chief Commercial Officer, Port of Tallinn</i> The Regional Perspective , <i>Raivo Vare, former Minister and expert on Russian transits.</i>
11.15 - 11.35	Tea, coffee and networking
11.35 - 12.10	Round Table Discussion (PART 2) A European Ports Perspective , <i>Patrick Verhoeven, Director General, ESPO</i> Baltic Container Outlook 2009 , <i>Bogdan Oldakowski, Secretary General Baltic Ports Organisation</i> Future of KG companies in Germany , <i>German Shipbroker (tbc)</i>
12.10 - 12.50	Shippers' views: The impact on Supply Chain Demands West/East/West <i>Peter Husted, Director Global Transport, Lego</i> <i>Leading chemical shipper (tbc)</i>
12.50 - 13.00	Q & A
13.00 - 14.00	Lunch and networking
14.00 - 15.00	Hinterland Development: How are the Baltic ports responding to their own national demands and transshipment opportunities to Russia and elsewhere <i>Speakers include:</i> <i>Erik Ringmaa, Chief Commercial Officer, Port of Tallinn</i> <i>Supported by Port of Ventspils or Riga and Port of Klaipeda</i>
15.00 - 15.30	Tea, coffee and networking
15.30 - 17.00	A time for innovation: Can greater collaboration between shippers, ports and transport operators provide more cost-

	effective and environmentally friendly solutions? A Coastlink working party reports on its initial findings. <i>Chair: David Cheslin, Chairman, Coastlink Network Ltd</i> <i>Paul J Swaak, Short Sea Shipping expert & others to be confirmed</i>
17.00 end	End of Day One
18.00	Informal gathering in the Cigar Bar Fidel (hotel)
19.00 - 22.45	Dinner & Entertainment, Guild Hall

Friday 5th June	
08.45	Bus pick up from Hotel Tallink Spa
09.30 -10.30	Tour of Muuga Harbour (principal cargo port of Estonia) Introduction from Estonian terminal operator ESTEVE <i>Tea/coffee will be served</i>
10.30 - 11.30	Will the Russian market continue to grow? Which ports are best placed to handle Russian flows? <i>Speakers will include representatives of key sectors: food, consumer goods, automotive & industrial</i> <i>& Esteve, Terminal Operators in Paldiski</i>
11.30 - 12.30	Logistics: The view of forwarders: Strategy for 2009/10 <i>Raido Rebane, Vice Chairman, Estonian Logistics & Freight Forwarding Association (ELFA)</i> <i>Fedor Larionov, Sales Director, Eurosib Logistics</i> <i>& other speakers tbc</i>
12.30 – 13.30	Lunch at Muuga Harbour
13.30 – 14.15	Creating an Action List Collaboration between all parties is the key
14.15 – 15.00	Conclusions from the conference and preparation of the “West/East/West Trade Initiative” <i>Gavin W Roser & Eric Ringmaa</i>
15.00 end	Conference end
15.00	One bus departs direct to Airport from Muuga Harbour Second bus returns to Hotel for delegates staying on through the weekend



Register online at www.regonline.com/coastlinktallinn