



## Opportunity for the Baltic Ports DSV Air & Sea A/S – Project

DSV Project 2009

**DSV**

# Introduction

DSV Project is a part of DSV Air & Sea A/S and provides project related transport services globally with offices in more than 60 countries. Together with our partners and agents, we offer transport and logistics solutions in more than 110 countries.

DSV is listed on NASDAQ OMX Copenhagen and included in the OMXC20 Index as one of the 20 most actively traded shares.



- Argentina Australia Austria Bangladesh Belarus Belgium Brazil Bulgaria Canada Chile China Croatia Czech Republic
- Denmark Egypt Estonia Finland France Germany Greece Hong Kong Hungary India Indonesia Ireland Italy Japan
- Kazakhstan Korea Latvia Lithuania Luxembourg Malaysia Mexico Morocco Netherlands New Zealand Norway Pakistan
- Peru Philippines Poland Portugal Romania Russia Serbia Singapore Slovakia Slovenia Spain Sweden Switzerland
- Taiwan Thailand Turkey Ukraine United Arab Emirates United Kingdom USA Venezuela Vietnam

# Services

## Air Transport

- Import / Export
- Consolidated air freight
- Air charter
- Express and courier service
- Domestic & international distrib.
- Documentation
- Track & Trace, POD
- Internet booking system

## Sea Transport

- Import / export
- FCL / LCL
- 20' and 40' containers
- Documentation
- Customs clearance handling
- Bonded warehousing
- Track & Trace, POD
- Internet booking system

## Project Related Transport

- Over dimensioned and / or heavy transportation
- Crane and skidding operations
- Air and ship charter
- Cross trade
- Pack-and-Ship



# General DSV Project facts



- Worldwide presence
- 770 employees
- DSV operations in 60 countries
  - Via exclusive agency agreements DSV Project operate in more than 120 countries

## We offer air- and seafreight services in following countries:

Argentina Australia Austria Bangladesh Belarus Belgium Brazil Bulgaria Canada Chile China Czech Republic Denmark Egypt  
Estonia Finland France Germany Greece Hong Kong Hungary India Indonesia Ireland Italy Japan Kazakhstan Korea Latvia  
Lithuania Malaysia Mexico Morocco Netherlands New Zealand Norway Pakistan Peru Philippines Poland Portugal Romania  
Singapore Slovakia Slovenia Spain Sweden Switzerland Taiwan Thailand Turkey Ukraine United Arab Emirates United Kingdom  
USA Venezuela Vietnam

# DSV Project segments

Air Charter



Renewable Energy



Ships Charter



Marine Logistics



Industrial Projects



Pack and Ship



Aid and Relief



Government Services



Oil & Gas





## Ship Charter



**We handle your shipment when capacity counts**

**DSV Ship Charter provides customized transport services for all types of cargo, based on more than 70 years of experience in international ship chartering.**





## Ship Charter

**We handle your shipment when capacity counts**

- **Technical support**
- **Stowage planning**



## DSV Project Port Captains - Global supervision

The purpose of our port captains is to secure the safety of your cargo when loading and discharging at any port.





## Air Charter

ISO 9001  
BUREAU VERITAS  
Certification



**We handle your shipment when the time is short**

**DSV Air Charter provides customized transport solutions for cargo or passenger flights, to any destination. The comprehensive range of services extends from airport-to-airport to door-to-door solutions, depending on your exact requirements.**





## Renewable Energy

**We handle your shipment when the environment is at stake**

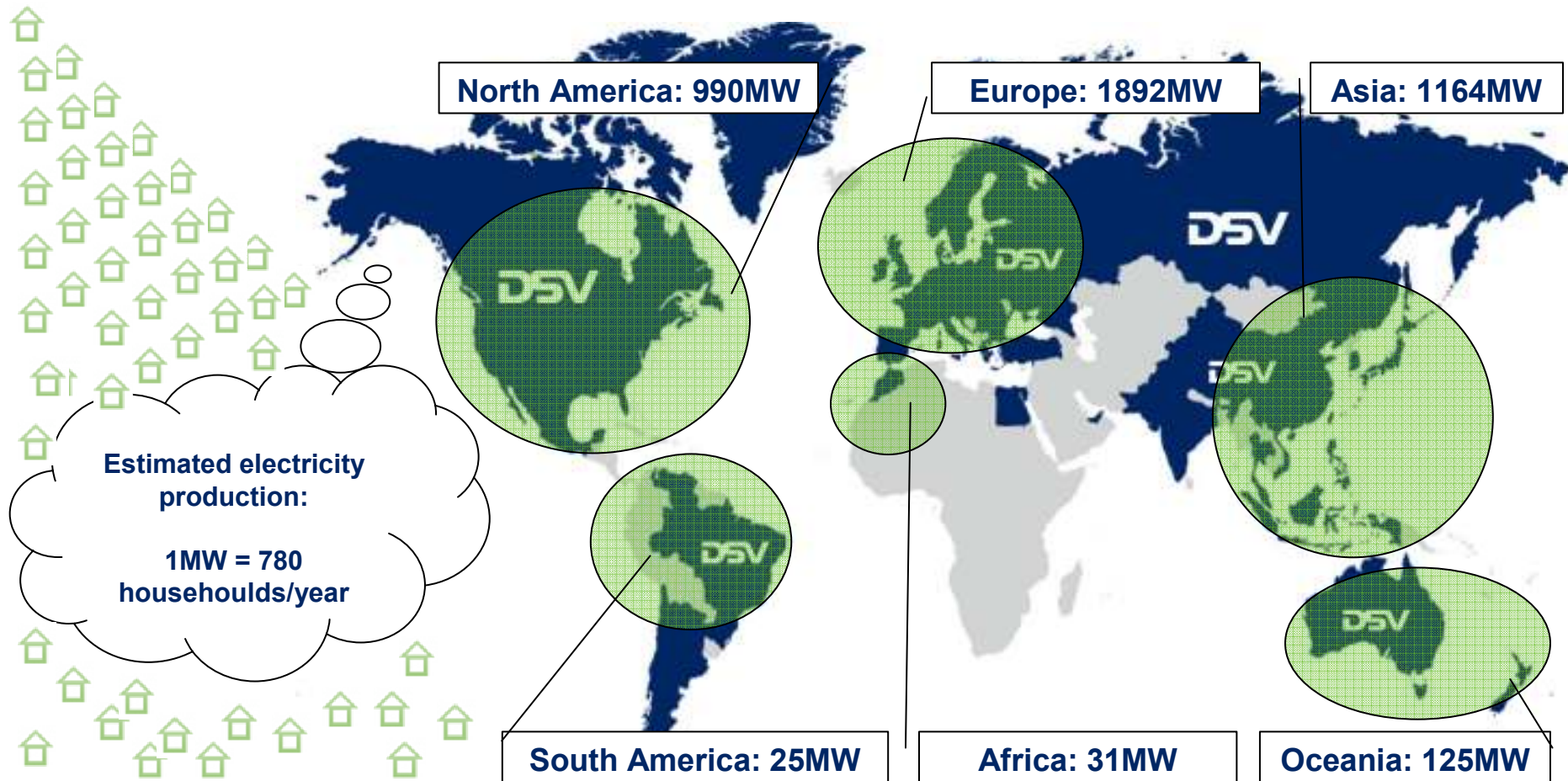
- **Tailor-made project solutions**
- **Multimodal transports with cost/benefit and feasibility studies**
- **Route and site surveys**
- **Risk assessments and method statements**
- **In-house Chartering Departments**
- **DSV Port Captains**





# Renewable Energy

## MW transported by DSV (From 2000 – 2009)





## Industrial Projects

**We handle your shipment no matter the size**

- River Transportation
- Port and route survey
- Crane and skidding operations





## Oil and Gas industry

### We handle your vital supplies for oil and gas production

- Multimodal transports from vendor to site via all transport modes





## Pack and Ship

**We pack and ship your cargo no matter the size**

- **Fasten and securing goods and over dimensioned shipments**





## Aid and Relief

### We handle your logistics when help is needed

- Feasibility studies and surveys
- Project Management
- Multimodal transports





## Government Services



**We handle your logistics for peace keeping mission**

**DSV Government Services provides the most cost effective logistics solutions for your large-scale transport requirements. We enable you to move all kinds of equipment and abnormal loads, from Garrison to Theatre.**





# Government Services

- Denmark International Operation
- Sweden Sea Lift / European Logistics  
Land/Sea resupplies to Afghanistan
- Norway Airlift  
Land/Sea resupplies to Afghanistan
- Italy Saima Avandero
- Finland Sea and land operations Afghanistan incl. Dubai HUB
- Baltic States Negotiations on current public tenders, Dormant-  
Air Charter- and FMS Contracts
- Hungary FMS US/HU contract
- NAMSA, Lux. Air Charter Frame Agreement  
Ad hoc European Road Transport
- UK, DSCOM Balkan Road Resupplies Contract  
Mail service between UK and British camps in Germany  
Abnormal load contract within UK, Nth. Ireland
- Germany, BAW Land & Sea resupplies to Afghanistan  
Resupplies contract to Djibouti
- Holland, DMTO Ad Hoc





# DSV Dubai shuttle to Afghanistan, Djibuti Rep.

Charter air freight every week from Fujairah Airport to:

- Kabul
- Kandahar
- Camp Bastion
- Mazar-e-Shariff
- Djibuti



# DSV provides a range of services to its customers in United Arab Emirates

## Logistics

- Warehousing
- Packing and loading
- Receipt and put-away
- Order pick and pack
- Dispatching and stock control
- Free zone



## Domestic Distribution

- Loose cargo distribution
- Full container load (FCL) transportation
- Odd-sized cargo distribution





19/08/2008



## **NATO-Land bridge goes through Russia**

20-11-08: 21:39 of: Kris / ritzau

The Russian Ministry of Foreign Affairs has today confirmed that Russia has given NATO-member Germany permission to send weapon and equipment over land via Russia to the German armed forces in Afghanistan.

The agreement demonstrates that Russia intends to co-operate with the western military alliance with regard to Afghanistan despite the big disputes between NATO and Russia about the war in Georgia, NATO's expansion towards east and USA's plans to launch a racket shield in Europe.

NATO forces already transport supplies over Russia via an air bridge.

The NATO leading forces in Afghanistan fights a still more difficult fight against the Taliban militia in Afghanistan.



# The route to Afghanistan





## The first leg of the route to Afghanistan Fredericia / Copenhagen / Aarhus – Klaipeda





Flensburger Schiffbau

## TOR BEGONIA

### Owned by DFDS Tor Line

New building no. 724 is the fourth ship in series of 6 vessels built for DFDS Tor Line at Flensburger Schiffbau Gesellschaft, Germany.

<b>Type of vessel</b>	Ro-Ro vessel
<b>Call sign/IMO</b>	SCHD/9262089
<b>Swedish flag</b>	
<b>Built:</b>	2004
<b>Class:</b>	LRS, Lloyds Register of Shipping
<b>Length overall:</b>	199,80 metres
<b>Extreme breadth:</b>	26,50 metres
<b>Maximum mean draught:</b>	7,65 metres
<b>DW:</b>	11,600
<b>GT:</b>	32.289
<b>NT:</b>	9.686
<b>Main engine:</b>	1 x MAN B&W type 9L60 MC-C
<b>Engine output, MCR:</b>	20.070 kW
<b>Service speed:</b>	22,5 knots





# The route to Afghanistan – Klaipeda Railhead



Klaipeda Rail Head

80FT Railplatform for containers



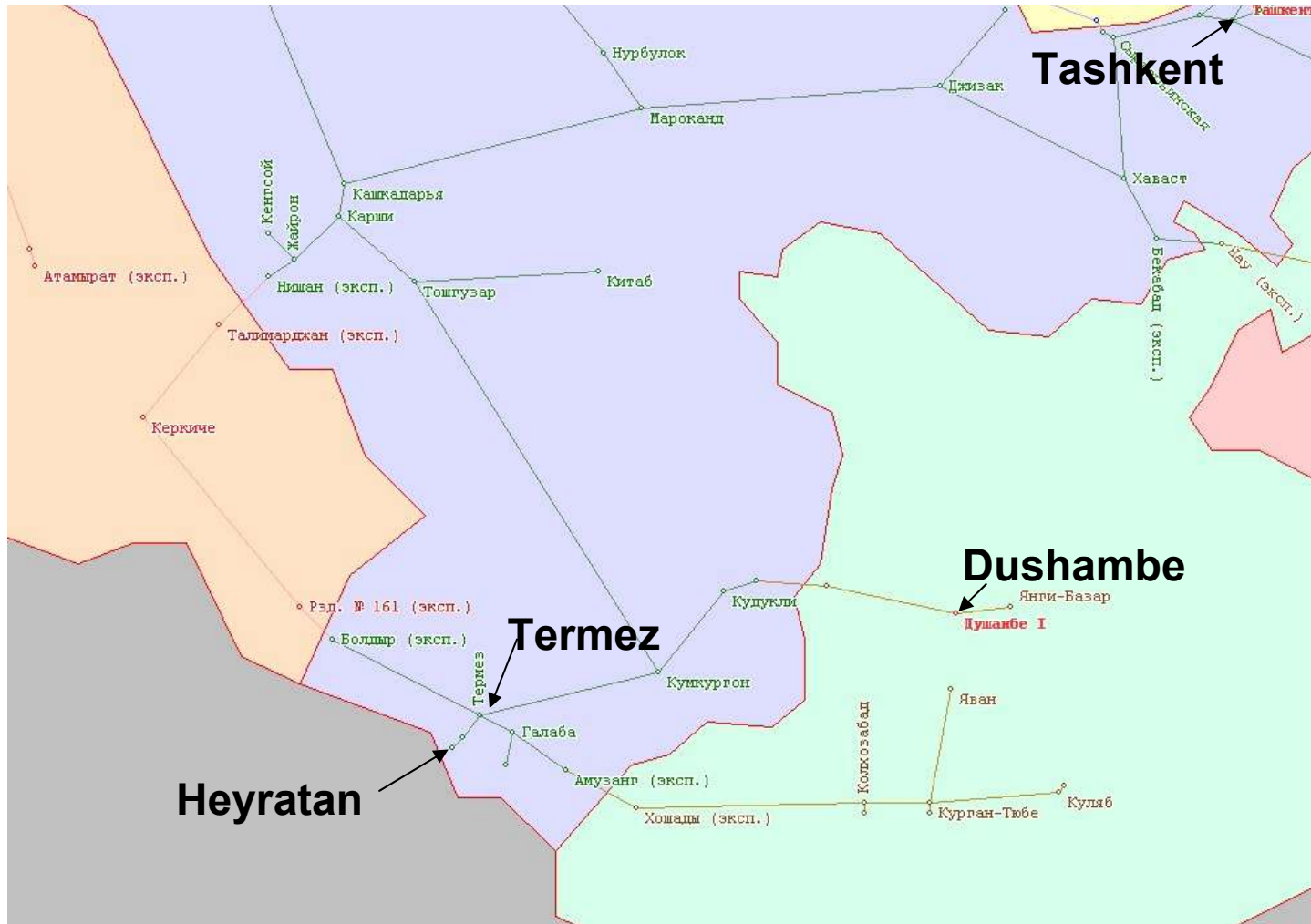
# The route to Afghanistan – RailMap

From Klaipeda to Termez by rail





# The route to Afghanistan - RailMap Termez





## The route to Afghanistan – Friendship Bridge

Friendship Bridge - between Termiz,  
Uzbekistan and Afghanistan



Friendship Bridge - between Termiz,  
Uzbekistan and Afghanistan





# The route to Afghanistan – Heyratan Railhead



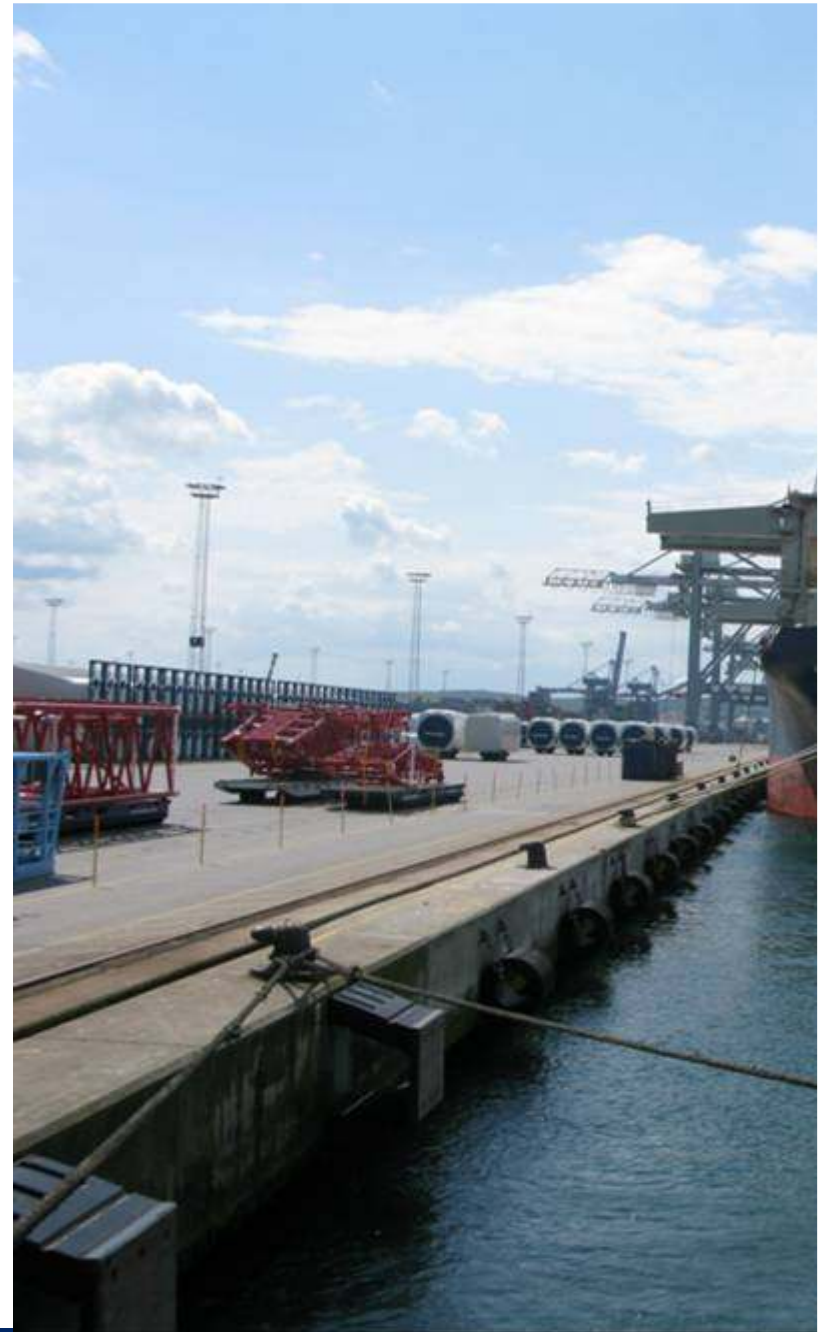
# Project values

- We listen, understand and meet the needs of our customers
- We practice openness and mutual respect in company activities
- We inspire respect by meeting our commitments and accepting consequences of our decisions
- We highly value loyal employees and allocate resources to employee development
- We are hard working and want to be the best
- We are business minded (That is cost- and earning-minded)
- We do not take anything for granted



## Our Clients

**... . we consider all our clients as clients for life and it is our ambition to perform the assigned jobs at the most cost effective and secure way via innovative and creative solutions.**





[www.dsv.com](http://www.dsv.com)

**DSV**